



**We're a
company
focused on
the future.
Your future.**

Motherhood is a multinational, people-focused enterprise serving a diversified industry range with a broad range of products and services, and is one of the 22 largest automotive suppliers worldwide. With facilities spread across 41 countries and the strength of 135,000 employees, the company has a truly global environment where diversity and inclusion drive our culture. **PKC Group**, a member of Motherhood Group is a trusted partner in the global commercial vehicle wiring harness industry. We provide our customers, leading industry expertise with a full-service partner concept of design capabilities and deliver tailored, cost-efficient solutions to them. Our unique know-how in managing the complexity of customised products and the ability to integrate into the customers operating environment provides a competitive advantage to our customers. If you are passionate about making an impact, we invite you to be part of our team.

SMEDEREVO

Sales Specialist (m/w/d)

Your tasks.

- Making and closing sales (quotes)
- Checking system pricelist and initiate price update based on agreement and keeps forecasts up to date
- Analyze the extra requests for service and program changes, inform all relevant departments to respond to the customers about feasibility of service and cost impact.
- Answering customer enquiries or passing them on to another department
- Create in the system the order to samples and inform the all affected departments
- Develop relationship and gain client's trust
- Monitoring the development of new parts, PPAP, change revisions, interacting with the engineering, purchasing, production and quality departments
- Receiving customer orders: development, prototypes and pre-production
- Responsible for setting deadlines introduction of new parts, modification, reworks and spot order of products interacting with the quality, engineering, purchasing and sales.

Your profile.

- Technical or business education or equivalent
- 3 years of experience in the field of sales/customer service
- Fluent written and spoken English
- Excellent communication skills
- Polite, thoughtful and friendly attitude
- Customer orientation

What we offer.

- Dynamic working atmosphere
- Possibility to learn and grow
- Opportunity to work with young and enthusiastic team
- Multinational environment
- Trust and cooperation

How to apply.

- If you meet the above stated requirements and want to join our team, please apply electronically latest til 08.04.2021.