

The background of the slide is a dark green to black gradient with a complex, glowing network of lines and nodes. The lines are in various colors including blue, green, purple, and red, and they appear to be interconnected, suggesting a digital or financial network. The overall effect is futuristic and high-tech.

PKC GROUP 

PKC Group Oyj
FY 2009
Investor Presentation
18th of February 2010

1-12/09 Highlights

- Net sales amounted to EUR 201.8 million (311.7 million), down 35.3% compared to 1-12/08.
- Operative expenses (without material and one-time expenses) were EUR 72.4 million (101.4 million) down 28.5%.
- Depreciation amounted to EUR 11.0 million (9.4 million).
- Operating profit totalled EUR 0.7 million (21.0 million), accounting for 0.3% (6.7%) of net sales. The result is burdened by expenses of EUR 4.3 million resulting from rationalisation measures.
- Profit for the report period totalled EUR 2.3 million (5.6 million).

1-12/09 Highlights

- Earnings per share were EUR 0.13 (0.31).
- Cash flows after investments were EUR 38.3 million.
- Gearing 35.9% (75.7%). Net debt EUR 28.2 million (59.5 million).
- A dividend of EUR 0.40 (0.15) per share will be proposed.

Key Figures, 1-12/09

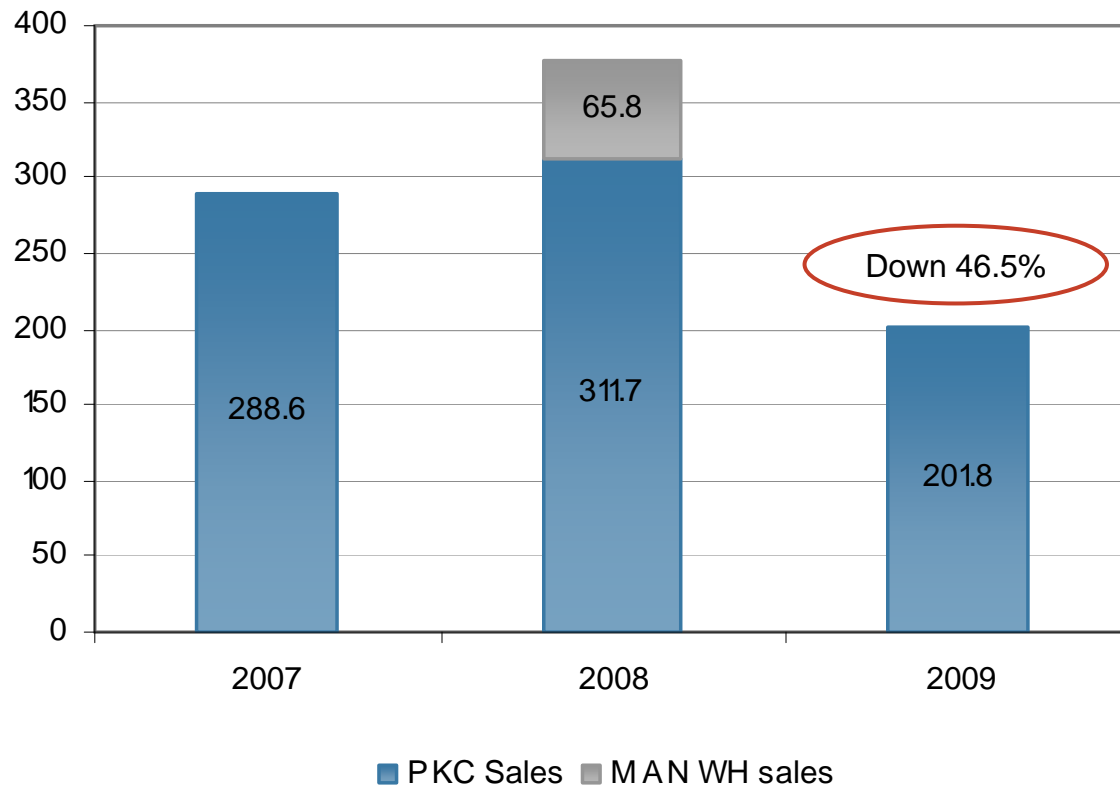
	1-12/09	1-12/08	Change %
Net sales (EUR 1,000)	201,814	311,713	-35.3
EBIT (EUR 1,000)	682	21,039	-96.8
% of net sales	0.3	6.7	
Net result (EUR 1,000)	2,349	5,567	-57.8
EPS, (EUR)	0.13	0.31	
ROI, %	6.4	20.8	
Net debt (EUR million)	28.2	59.5	-52.5
Gearing, %	35.9	75.7	
Average number of employees	4,478	5,588	-19.9

Cost Savings, 1-12/09

(EUR 1,000)	1-12/09	1-12/08	Change %
Net sales	201,814	311,713	-35.3
Staff expenses	53,384	76,049	-29.8
Other operating expenses	23,355	34,427	-32.2
Non-recurring expenses	- 4,300	- 9,100	
Operating expenses excl. one-time expenses	72,439	101,376	-28.5

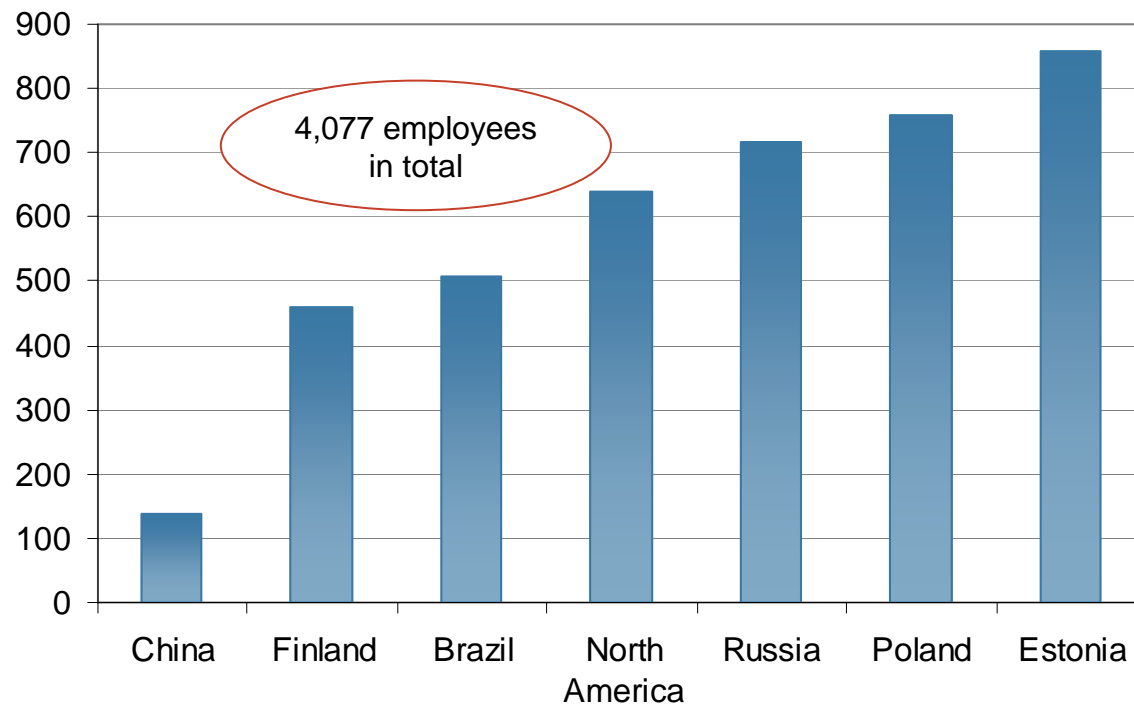
Net Sales, pro forma

EUR million



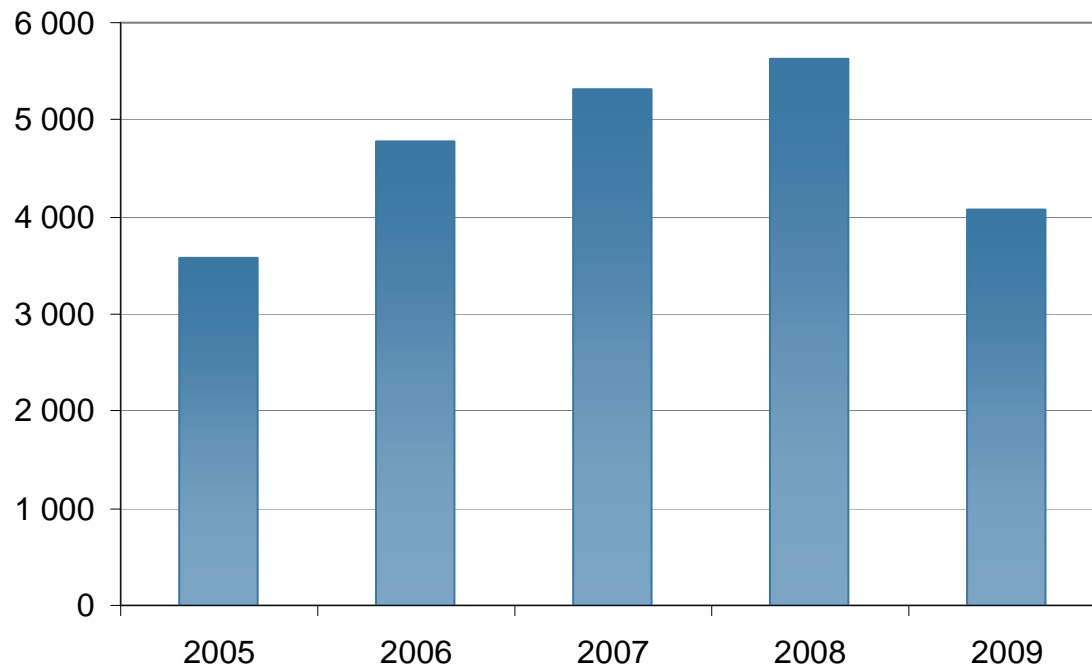
Personnel at the end of 2009

Number of employees



Development of the Number of Personnel

Number of employees

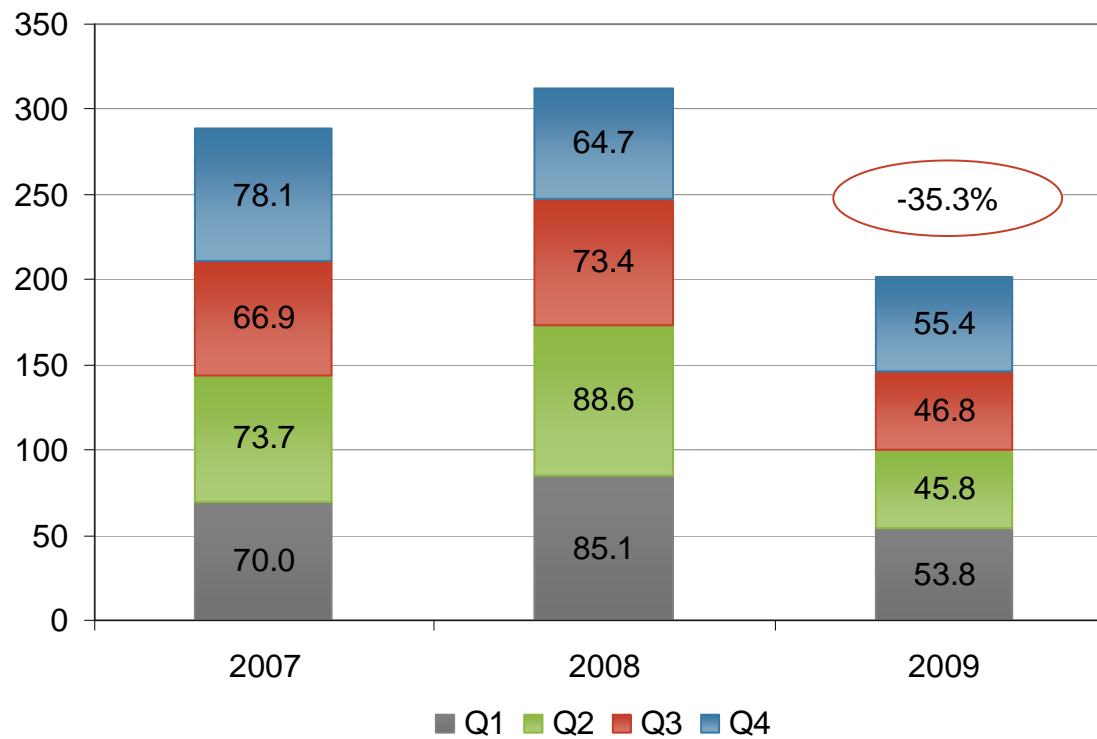


Key Figures, 1-12/09

	1-12/09	1-12/08	Change %
Wiring Harnesses			
Net sales (EUR 1,000)	149,316	246,487	-39.4
EBIT (EUR 1,000)	-3,894	9,744	
% of net sales	-2.6	4.0	
Electronics			
Net sales (EUR 1,000)	52,497	65,226	-19.5
EBIT (EUR 1,000)	4,575	11,295	-59.5
% of net sales	8.7	17.3	

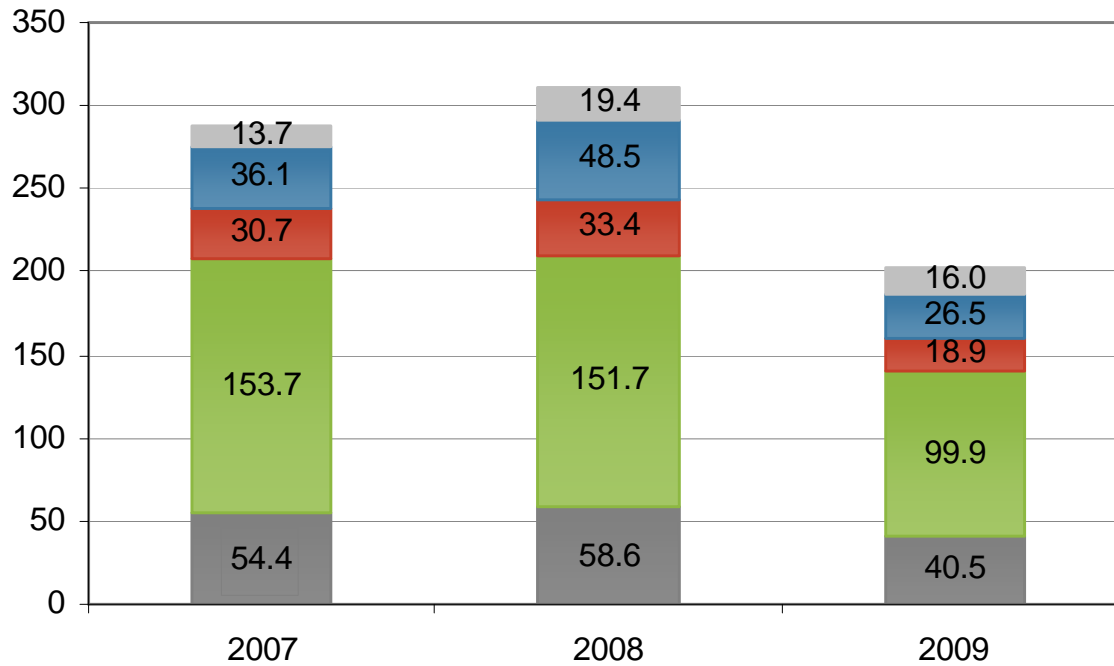
Net Sales

EUR million



Net Sales by Geographical Segments

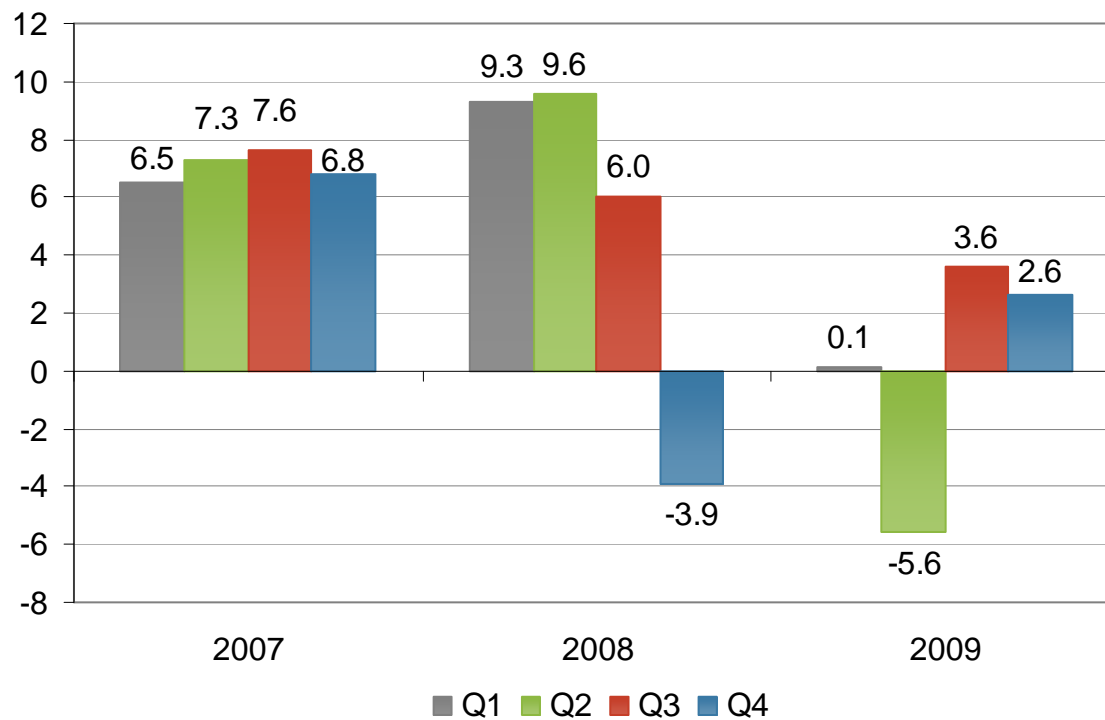
EUR million



■ Finland ■ Other Europe ■ North America ■ South America ■ Other countries

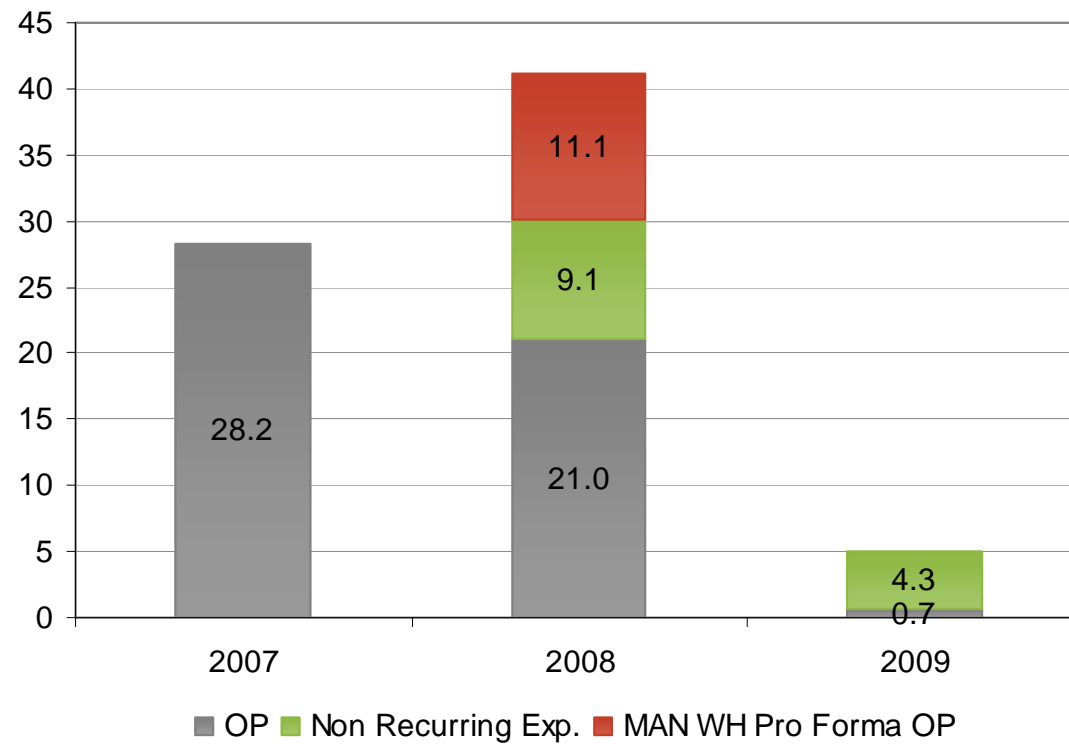
Operating Profit

EUR million

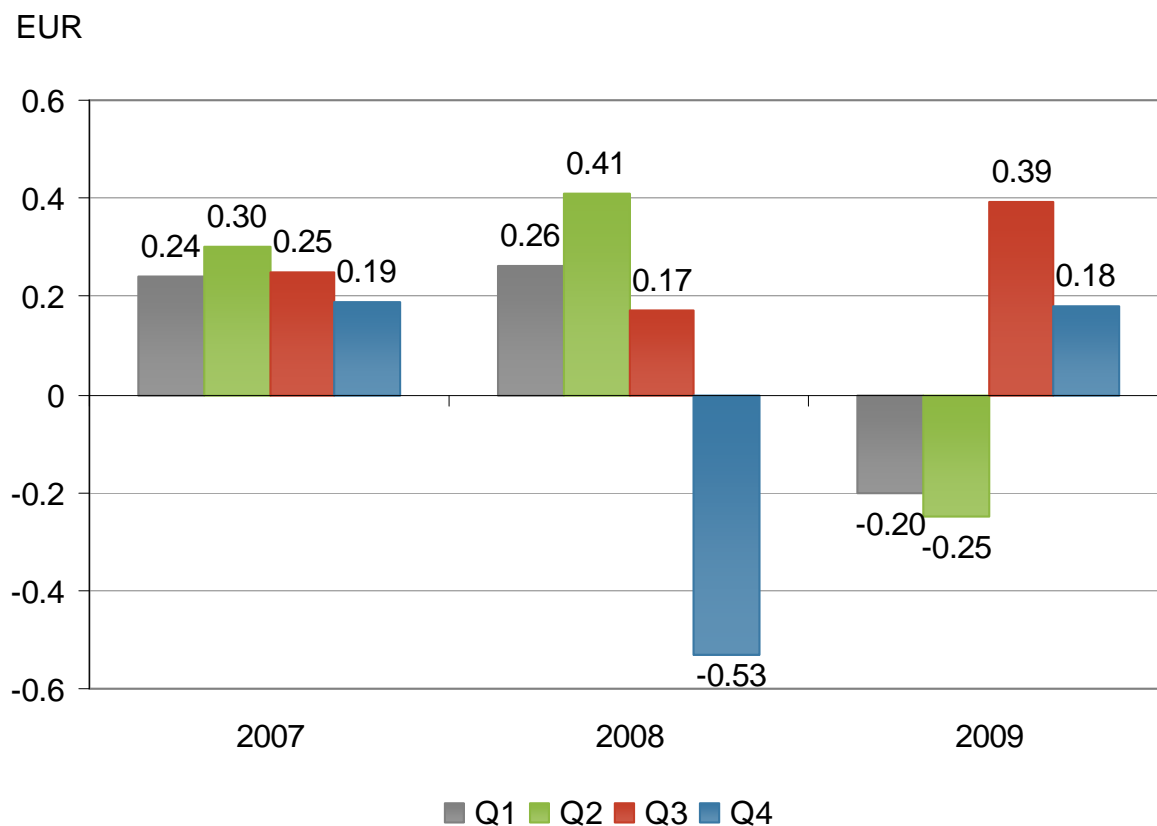


Operating Profit, pro forma

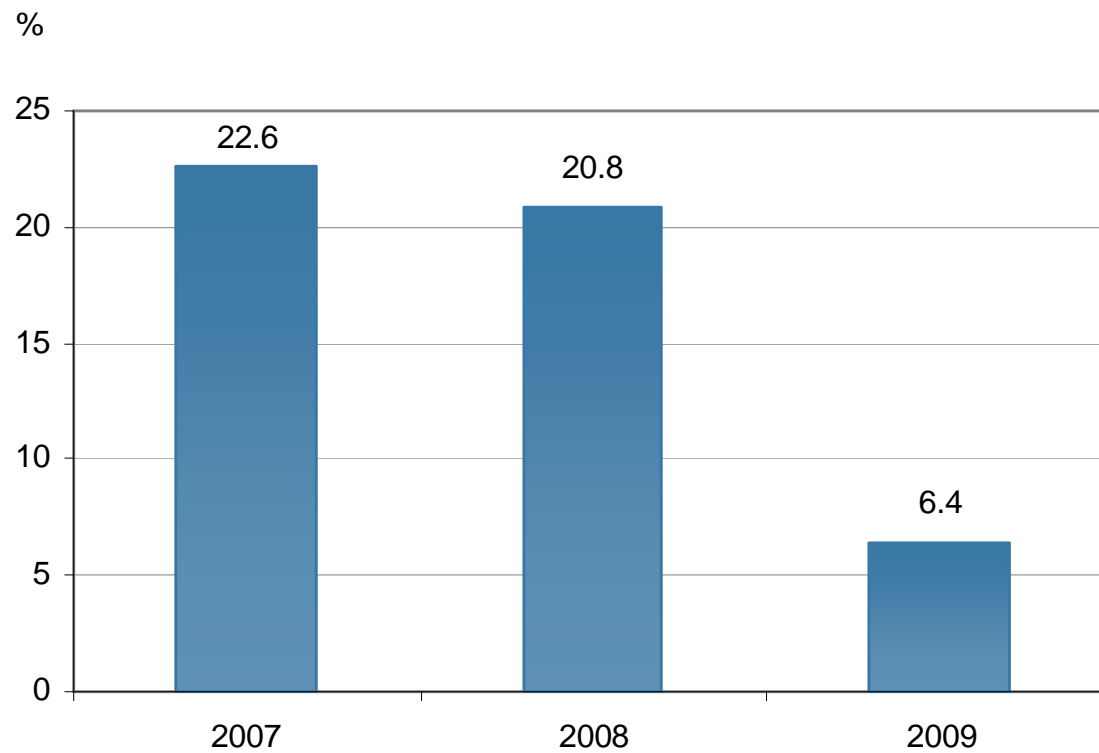
EUR million



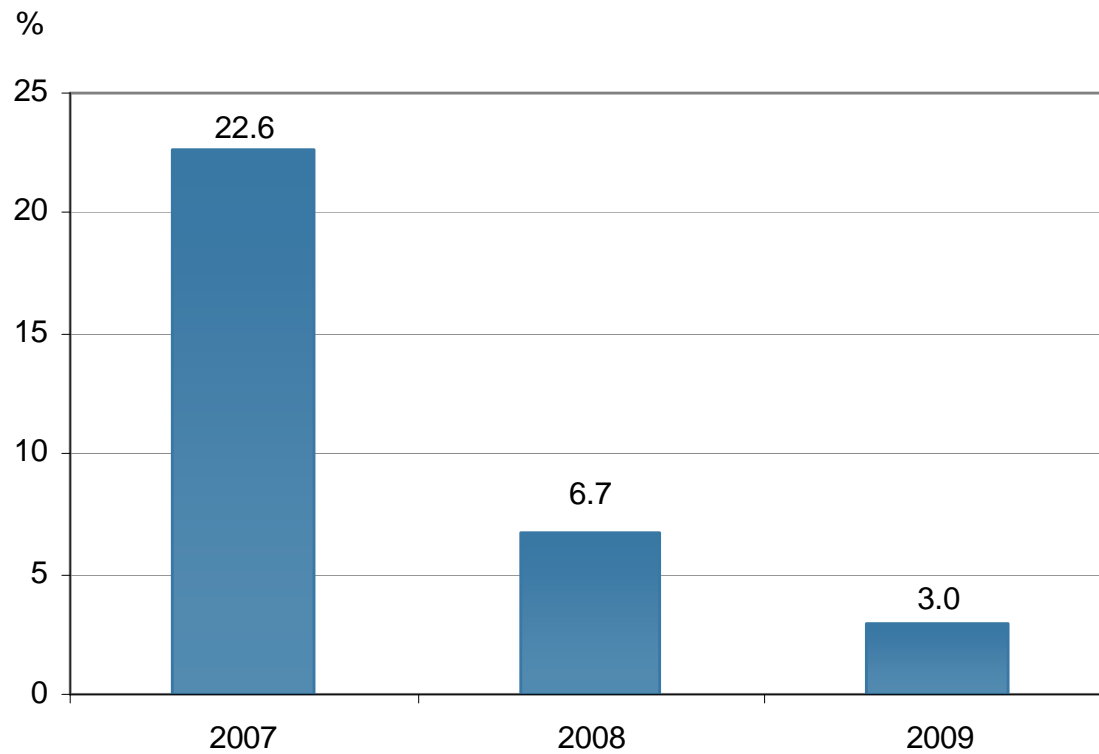
Earnings per share (EPS)



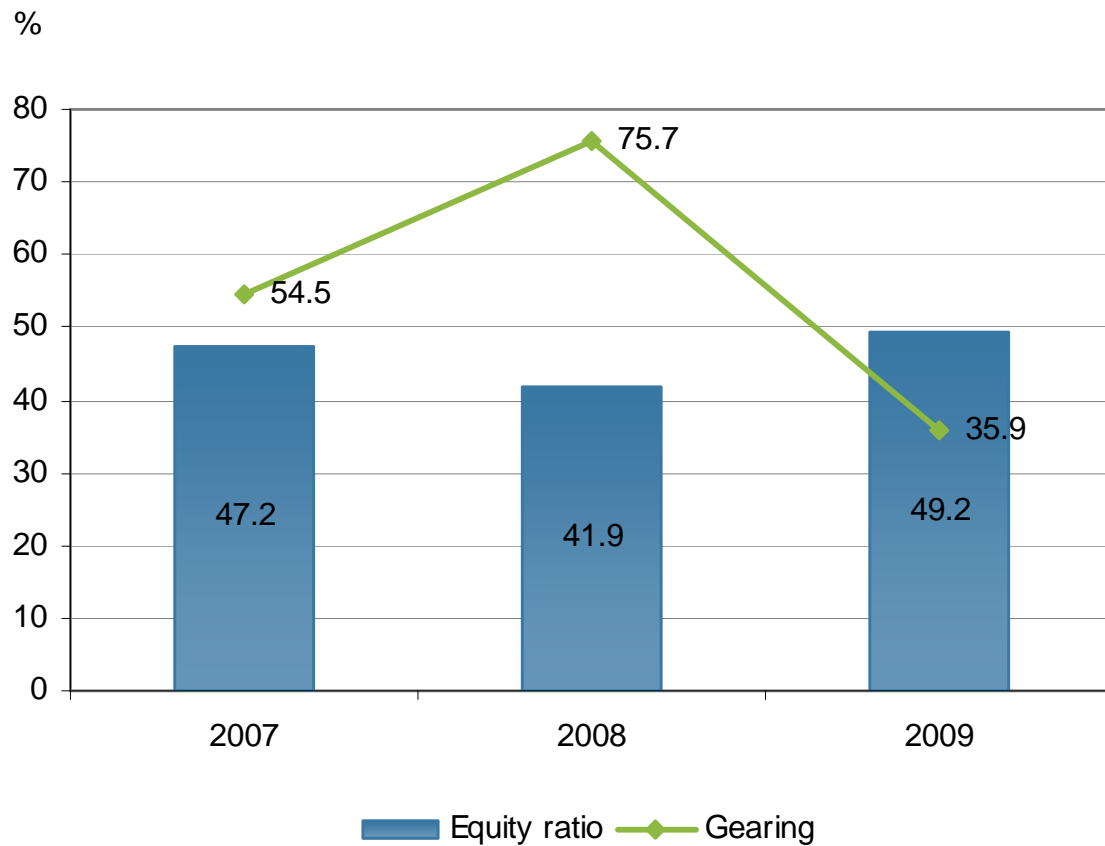
Return on investment (ROI)



Return on Equity (ROE)

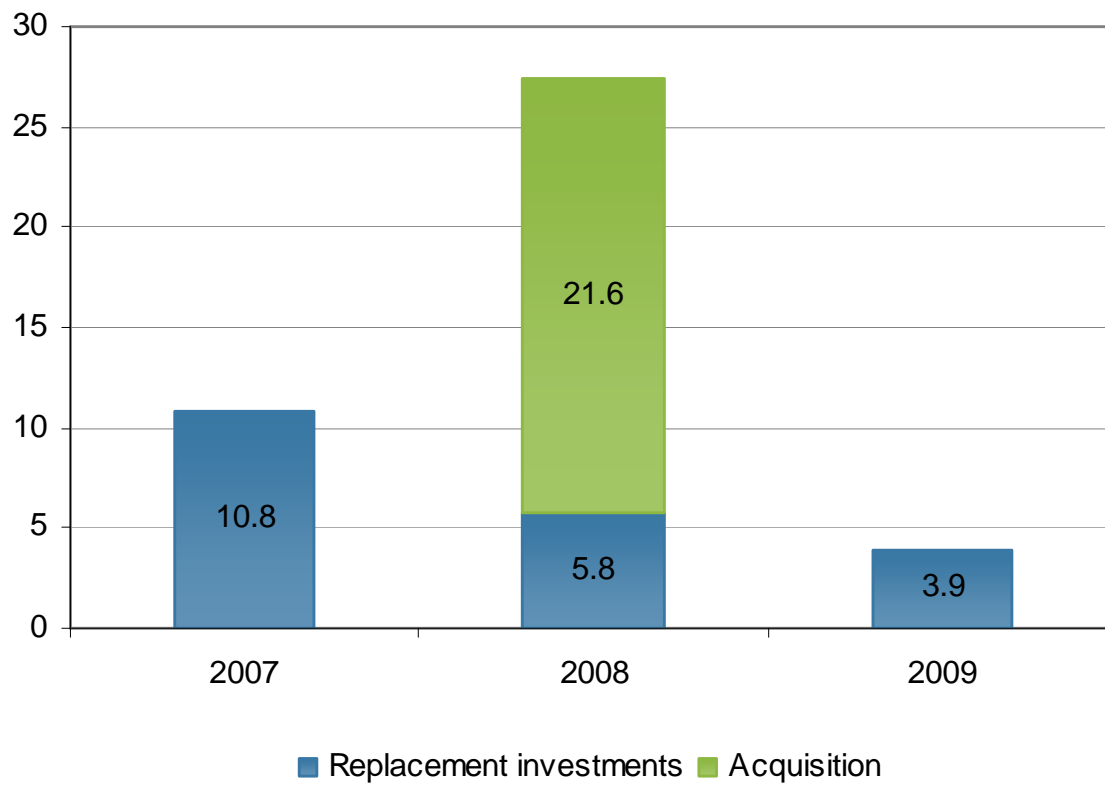


Equity Ratio and Gearing



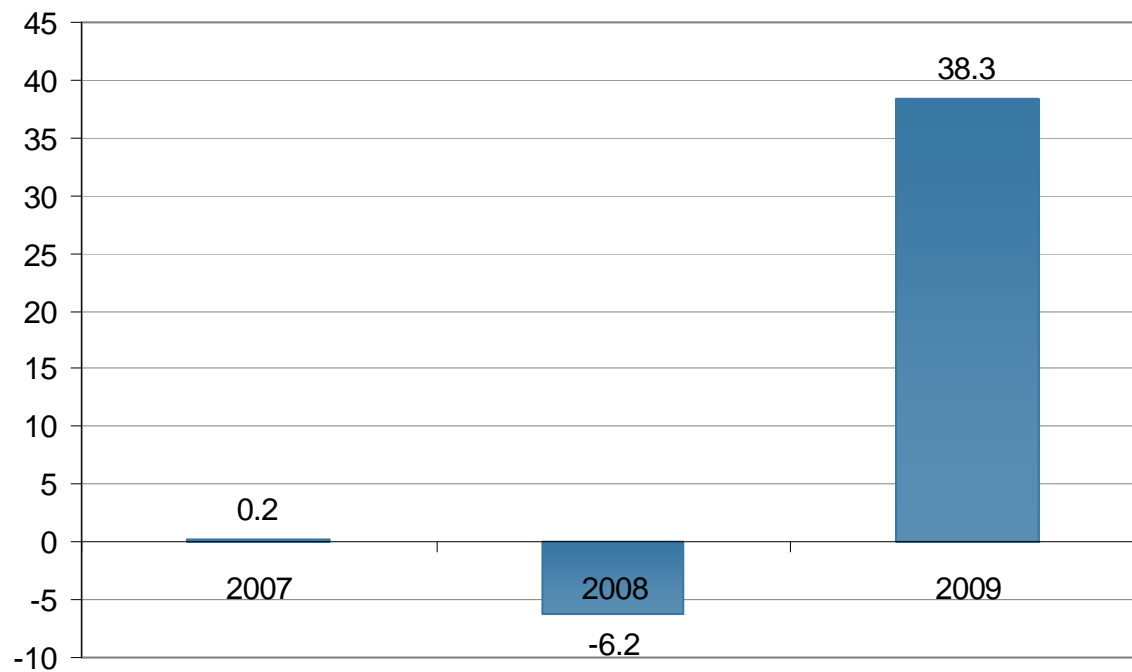
Capex

EUR million

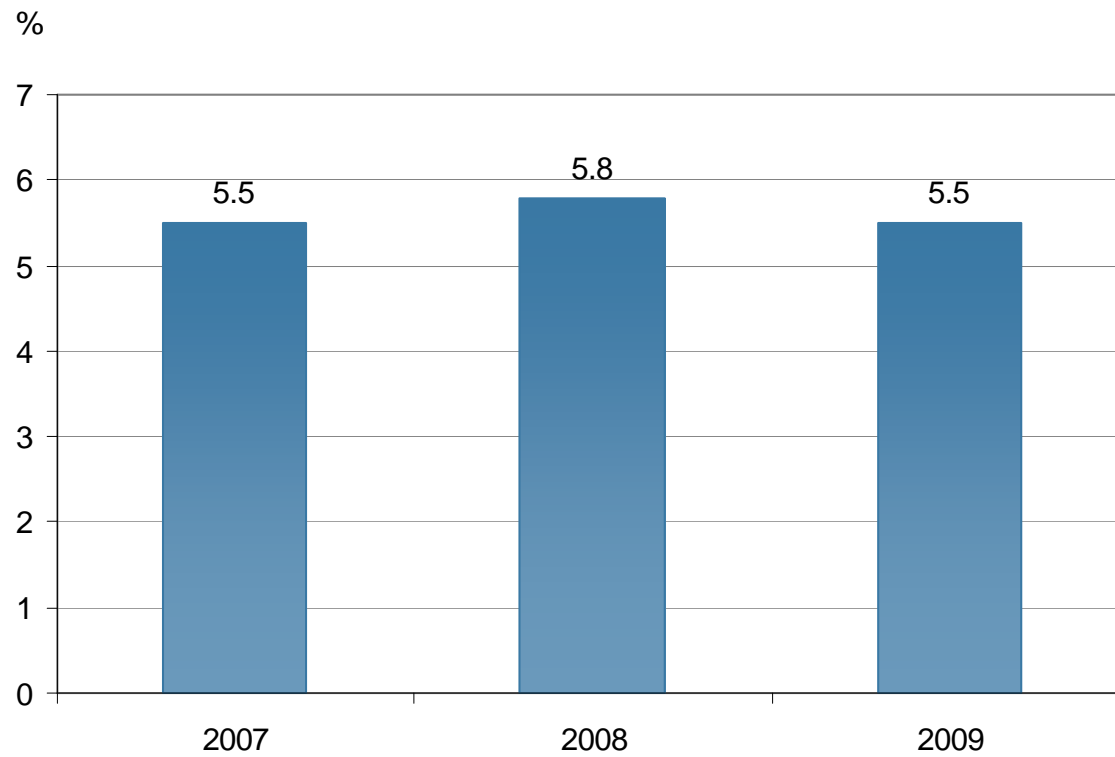


Cash flows after investments

EUR million

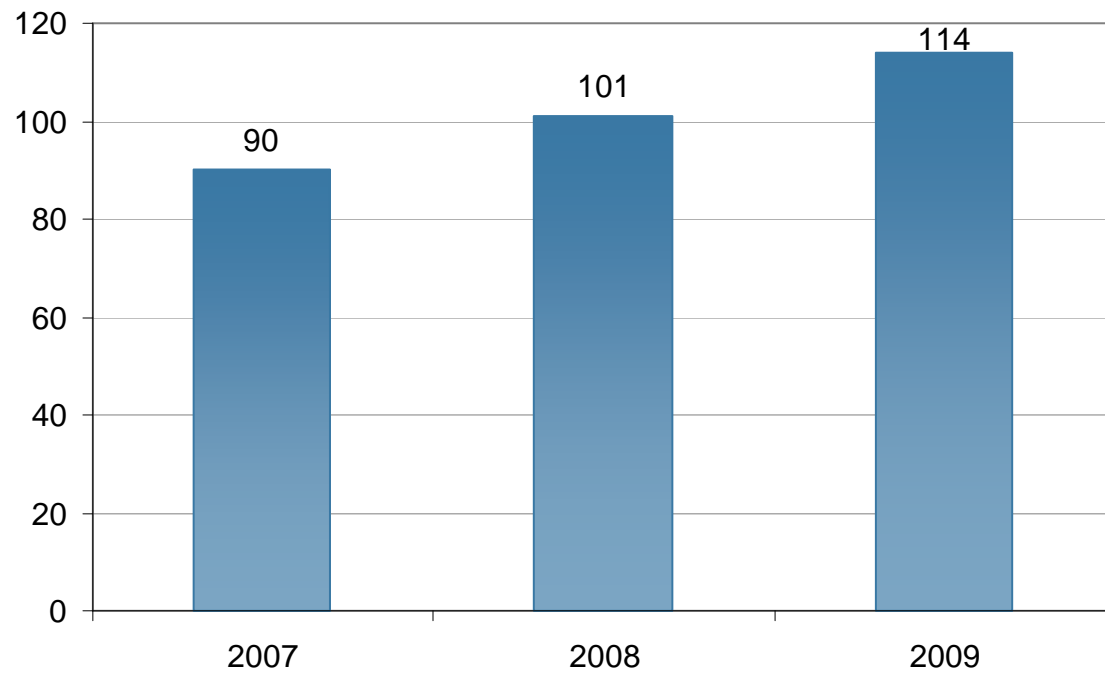


R&D Expenditures



R&D Personnel

Number of employees

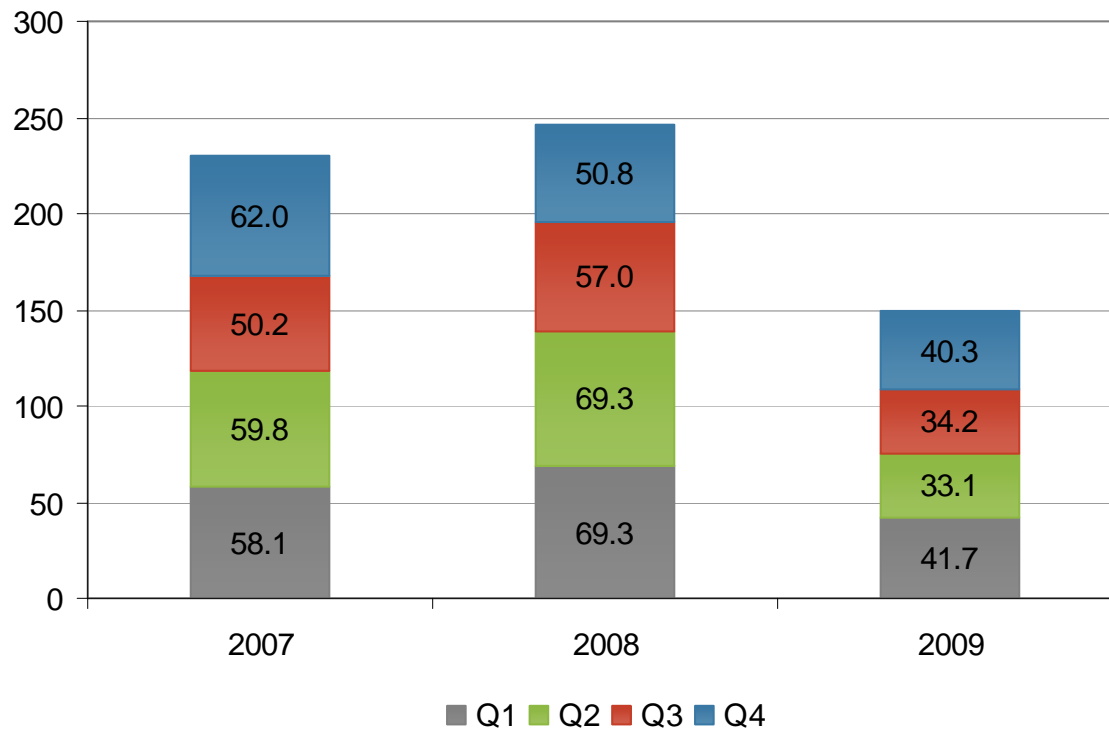


Wiring Harnesses

- Net sales amounted to EUR 149.3 million (246.7 million) and was 39.4% less than in 1-12/08.
- The segment's share of consolidated net sales was 74.0% (79.1%).
- Operating profit was EUR 3.9 million negative (9.7 million positive), equivalent to 2.6% negative (4.0% positive) of the segment's net sales.
- The result is burdened by expenses of EUR 4.3 million resulting from rationalisation measures.

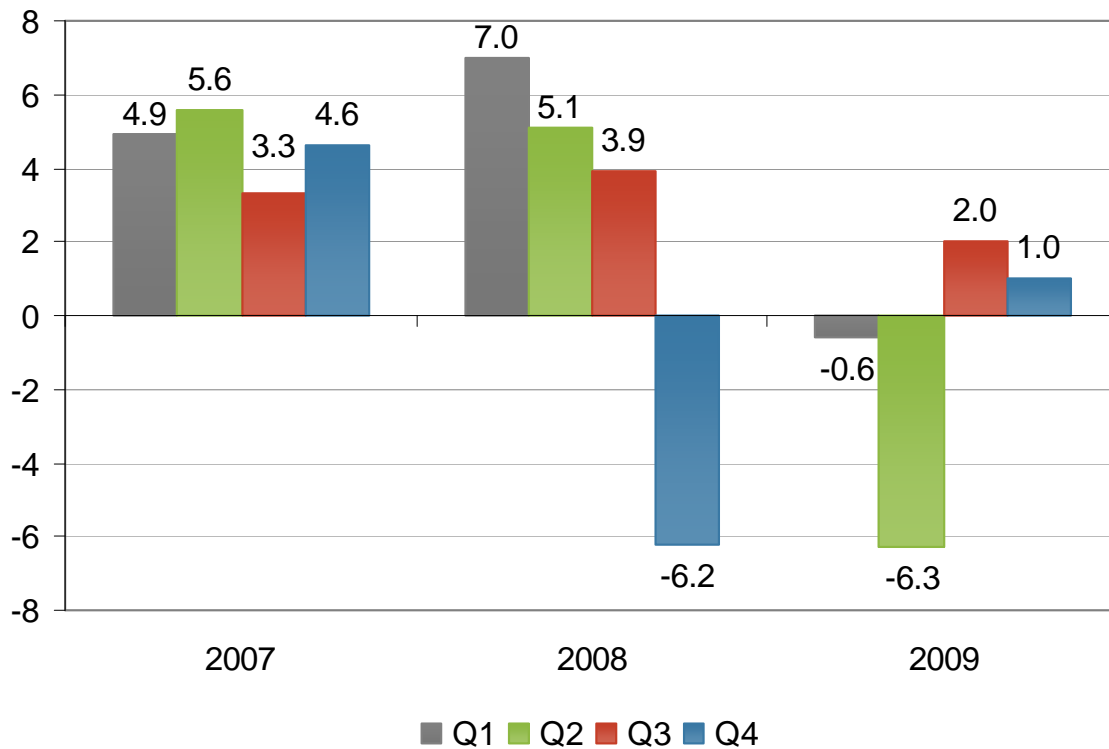
Wiring Harnesses, Net Sales

EUR million



Wiring Harnesses, Operating Profit

EUR million



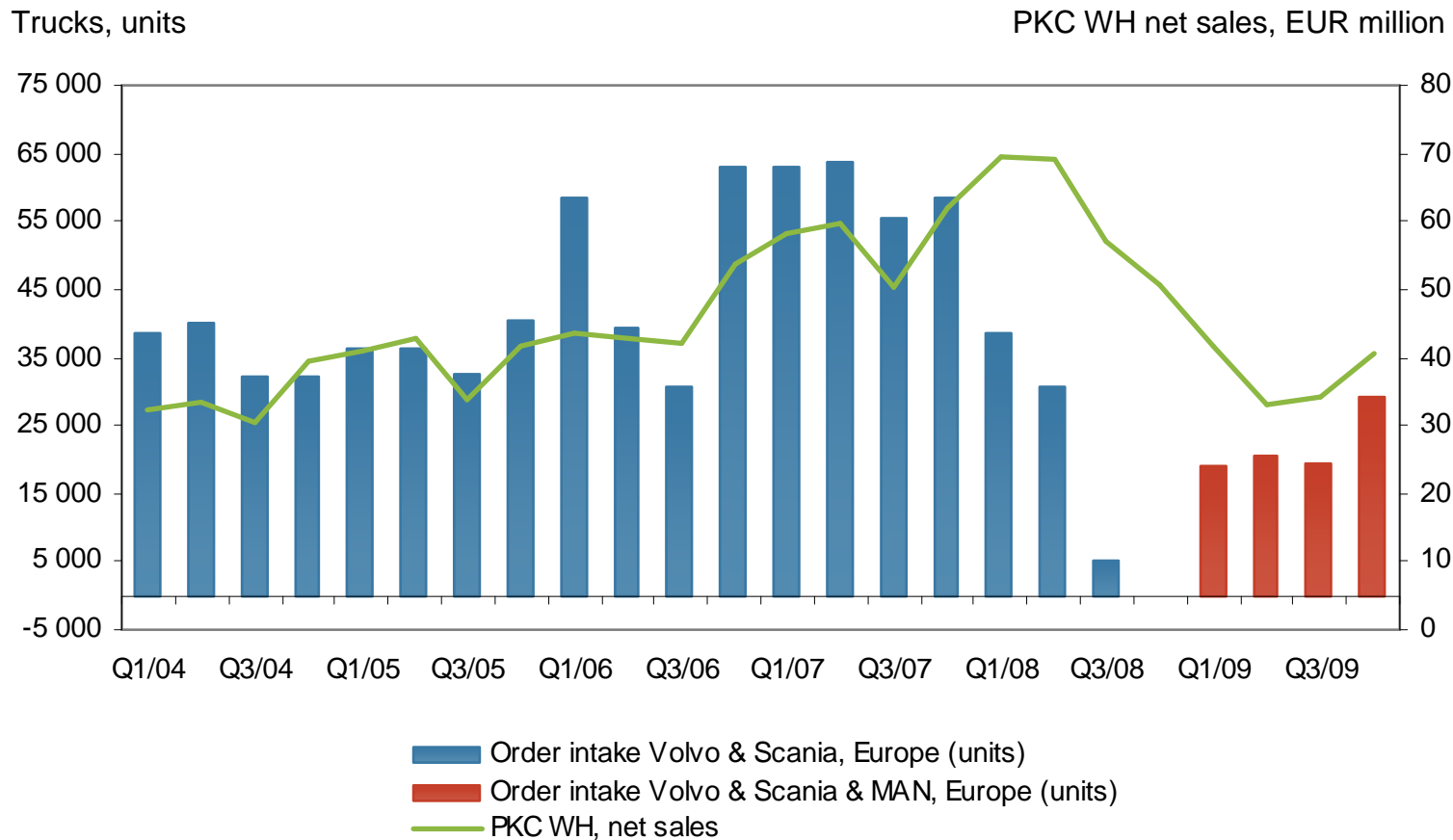
Market Development of Wiring Harness Segment

- Deliveries of and new orders for heavy-duty trucks fell significantly in all our markets compared with the previous year.
- The number of registrations halved in our main market, Europe.
- Sales of agricultural tractors in Europe went down by about a quarter on the previous year.
- Deliveries to the machine construction industry in Europe remained at about two-fifths of what they had been a year before.
- Signs of a gradual recovery in the market are reflected in the fact that during the last quarter there was an increase in orders for new trucks received by our main customers in Europe and Latin America that exceeded the average production levels of 2009.

Market Development of Wiring Harness Segment

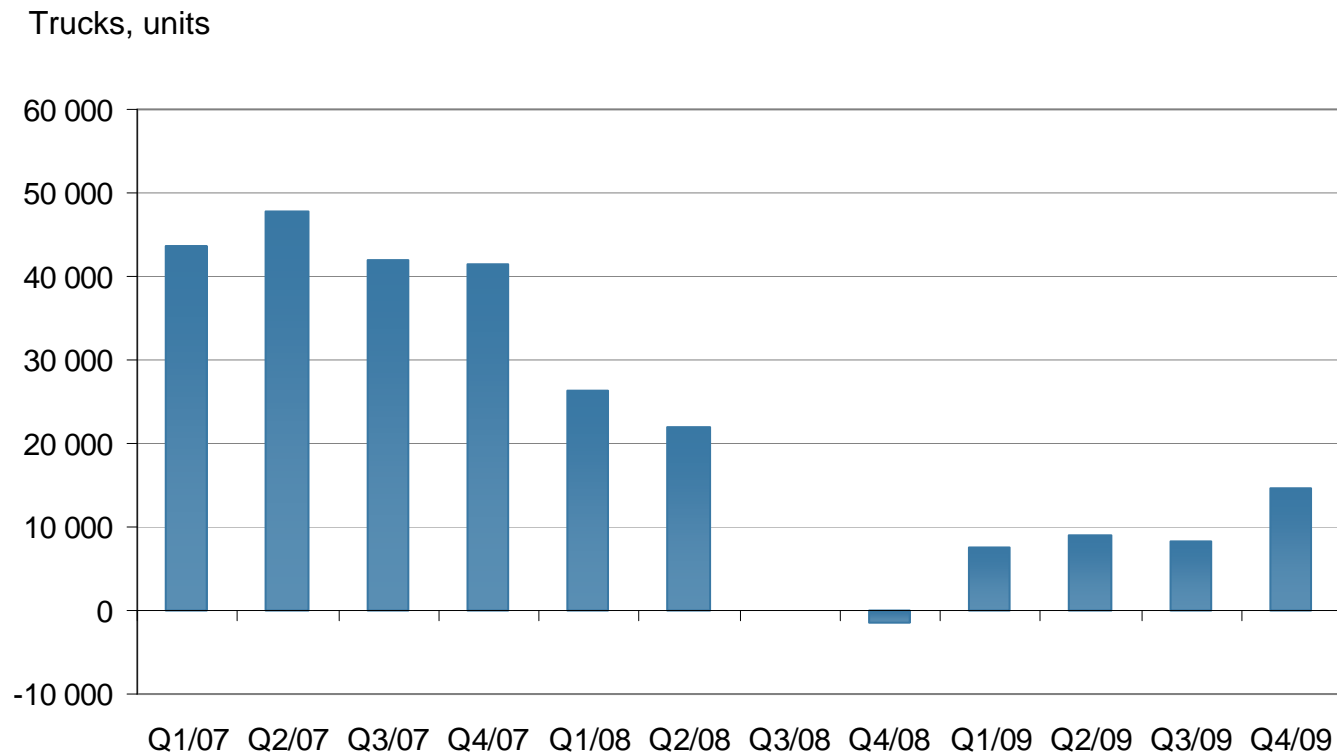
- The number of deliveries and new orders in South America fell by approximately a third on the previous year. A sign of recovery in the South American markets is reflected in the fact that the number of orders for trucks received by our customers exceeded the number of deliveries in the second half of the year.
- In North America deliveries of recreational commodities and the value of new orders received by our customers were down by around 50% on the previous year.

Order Intake and PKC Wiring Harness Net Sales



Source: MAN, Volvo, Scania and PKC

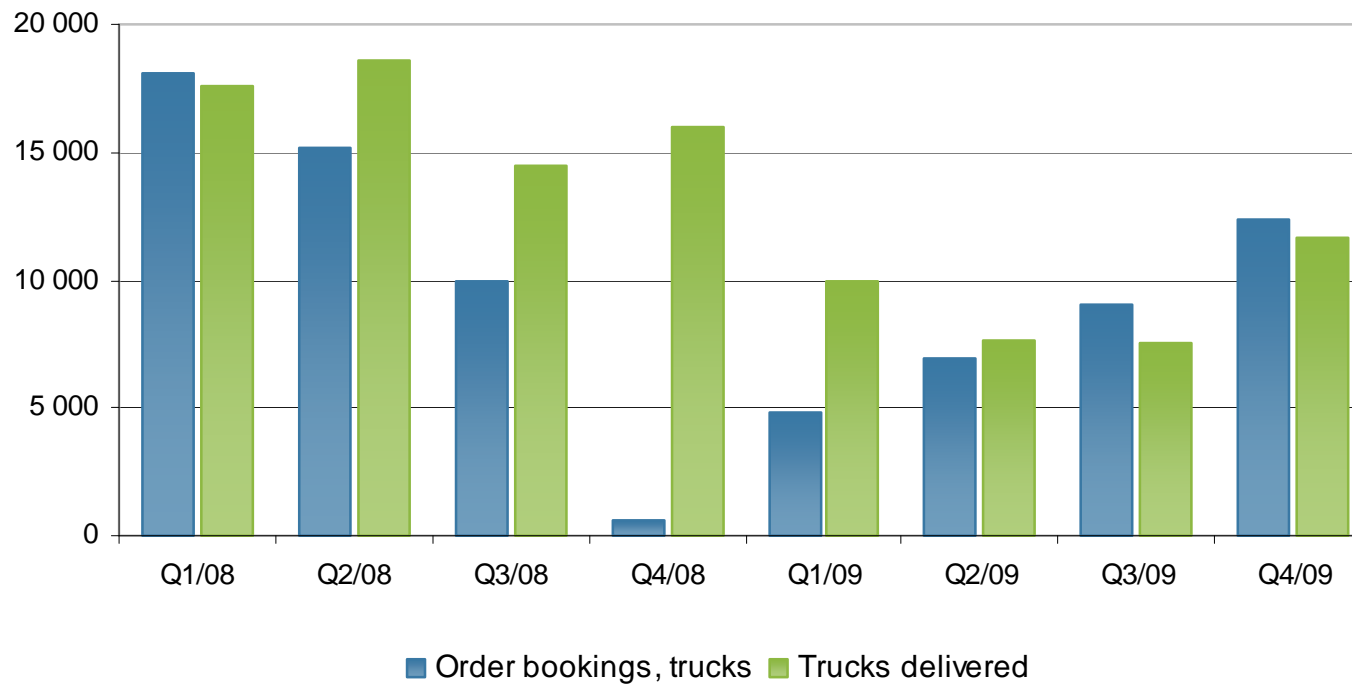
Volvo Group's Net Truck Orders in Europe



Source: Volvo.com

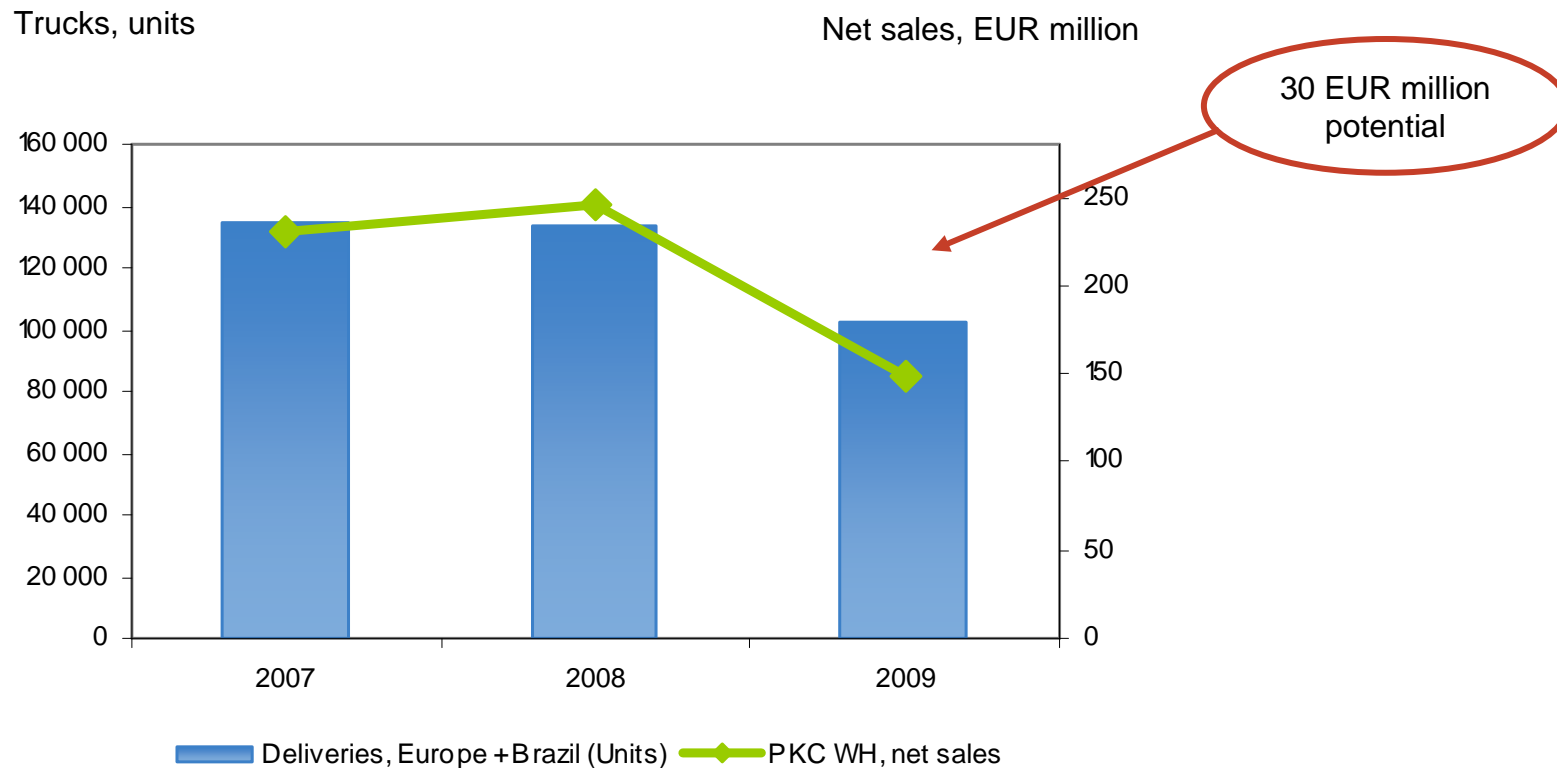
Scania's Order Bookings and Deliveries, Trucks

Trucks, units



Source: Scania.com

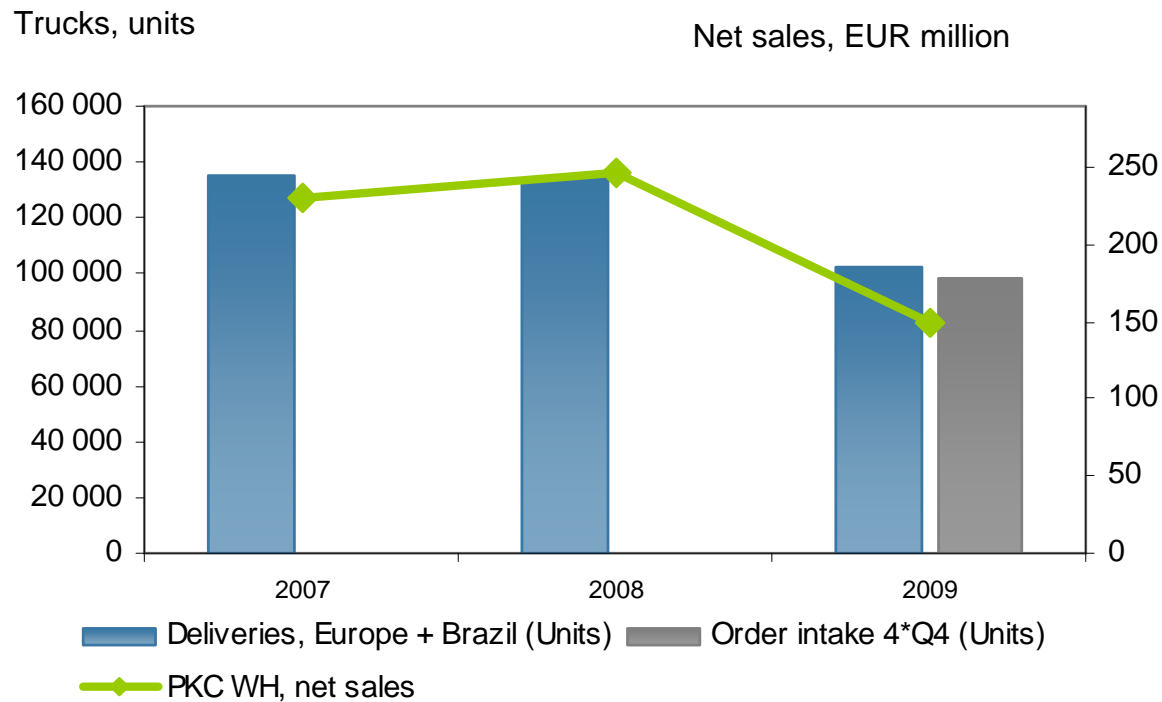
Truck Deliveries Europe + Brazil and PKC Wiring Harness Net Sales



VW Brazil is not included

Source: MAN, Volvo, Scania and PKC

Q4 Truck Orders suggests increase for PKC

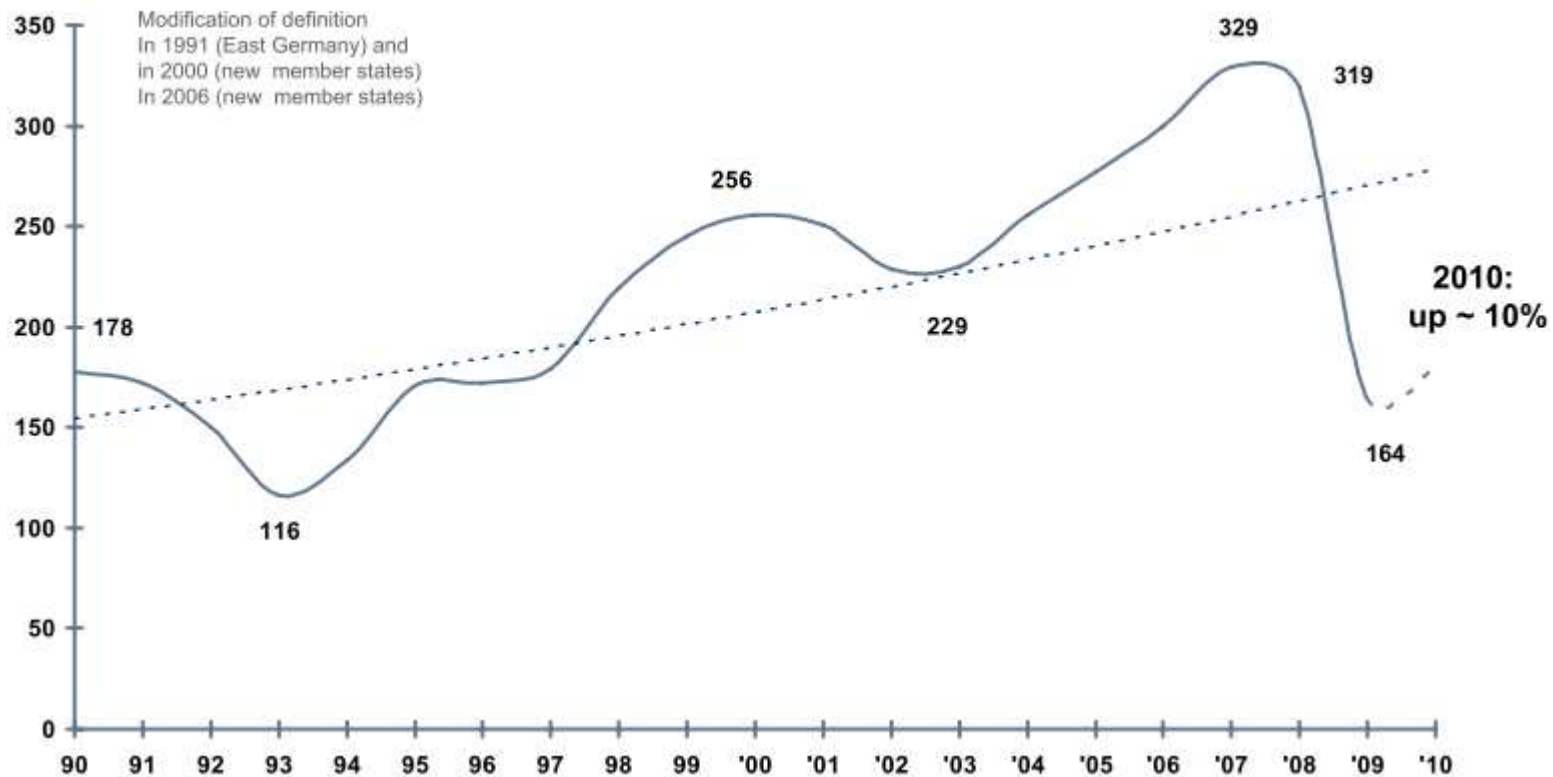


VW Brazil is not included

Source: MAN, Volvo, Scania and PKC

Heavy-duty Truck Market, Europe (EU Members + Switzerland and Norway)

Units, Thousands (heavy trucks)



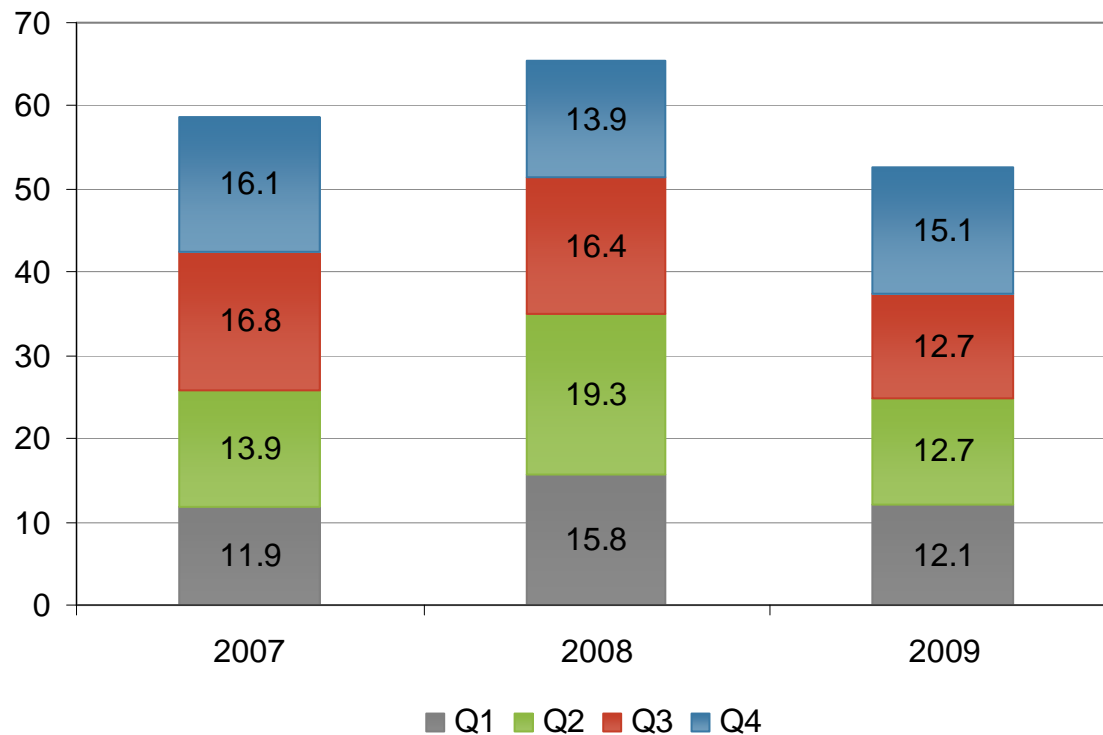
Source: Volvo.com
AB Volvo, Fourth Quarter 2009

Electronics

- Net sales of the whole year amounted to EUR 52.5 million (65.2 million) and was 19.5% less than in 1-12/08.
- The segment's share of consolidated net sales was 26.0% (20.9%).
- Operating profit was EUR 4.6 million (11.3 million), equivalent to 8.7% (17.3%) of the segment's net sales.

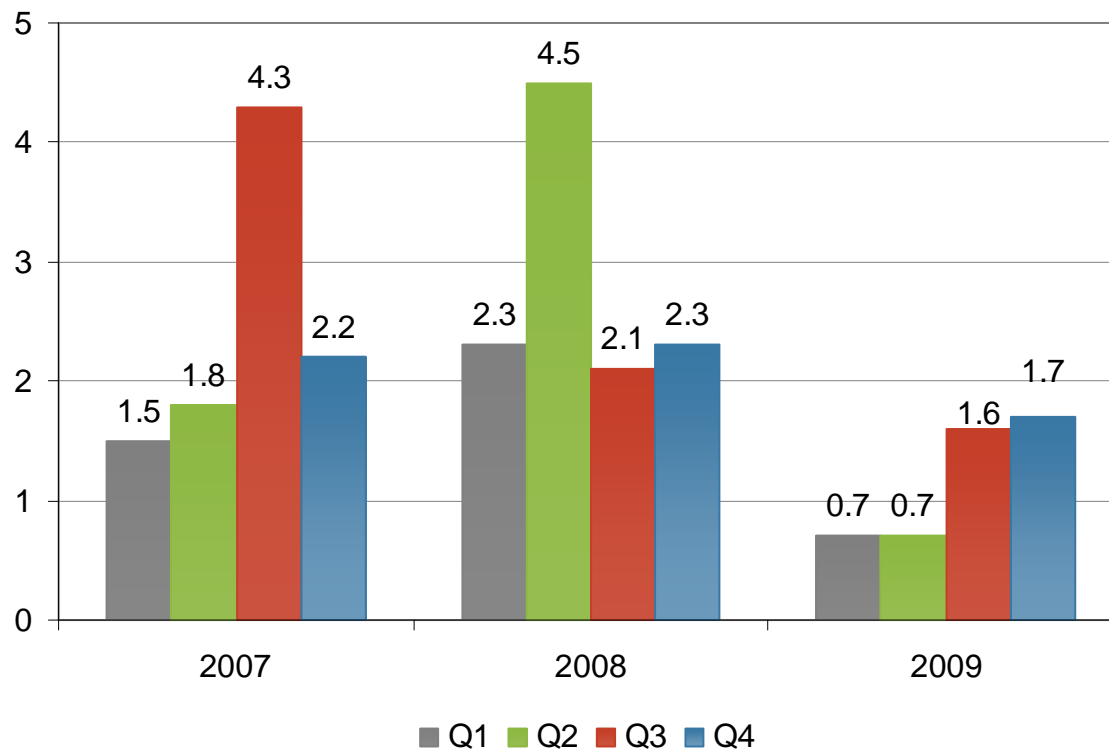
Electronics, Net Sales

EUR million



Electronics, Operating Profit

EUR million



Market Development of the Electronics Segment

- Weakening of the global economics and market uncertainty manifested themselves in the Electronics business as a declining demand for services and increased unpredictability.
- Apart from in the Asian markets, industrial investments fell substantially, which in turn cut the number of the Group's deliveries of industrial electronics by about a fifth.

Outlook for the Future

- There is cautious optimism in the European truck market. Signs of a gradual recovery in the market are reflected in the fact that in the last quarter there was an increase in orders for new trucks received by our main customers in Europe and Latin America that exceeded the average production levels of 2009. Production volumes of trucks are clearly increasing in Brazil.
- We also estimate that demand for electronics design and manufacturing services will strengthen compared with last year. PKC's Electronics business will probably see its most substantial growth this year in China.

Outlook for the Future

- We predict that the full-year net sales will increase moderately and that the operating profit will improve substantially on the previous year.
- PKC's balance sheet, liquidity and good customer relationships all enable improvement in PKC's relative competitive position.

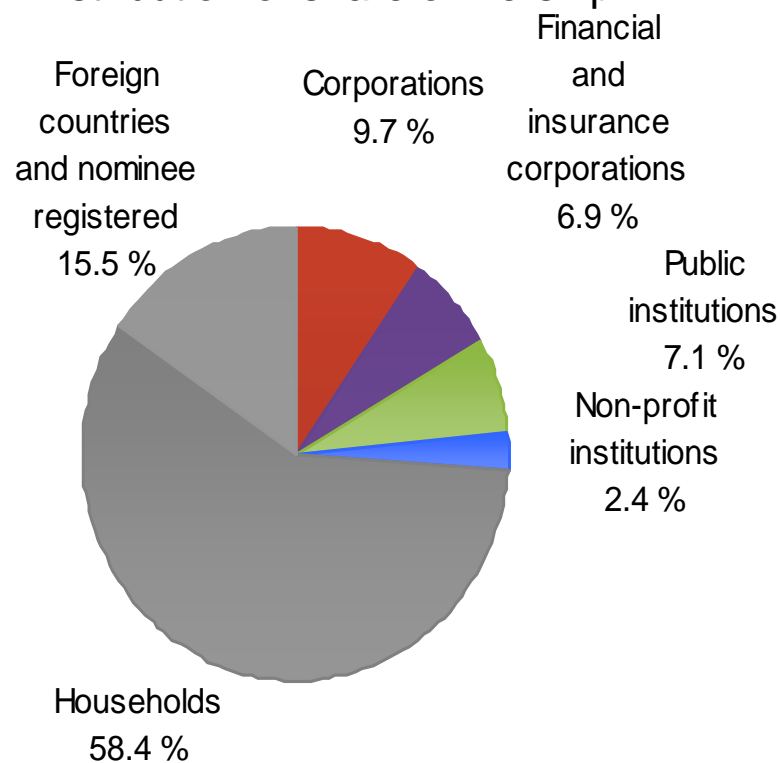
Shareholders 31 December, 2009

Major shareholders

AS Harju Elekter	8.3
Takanen Jorma	7.2
Ilmarinen Mutual Pension Insurance Company	4.8
Laakkonen Mikko	3.5
OP-Finland Small Firms Fund	2.2
Ravaska Veikko	1.9
Varma Mutual Pension Insurance Company	1.9
Special Mutual Fund Avenir (non-UCITS)	1.7
Eestilä Matti	1.7
Suutari Harri	1.6
Nordea Nordic Small Cap Fund	1.4
Laakkonen Hannu	1.2
Fim Forte Sijoitusrahasto	0.9
Erikoissijoitusrahasto Fourton Fokus Suomi	0.8
Fim Fenno Sijoitusrahasto	0.8

Total 40.0%

Distribution of share ownership



7,336 owners

Thank You!

www.pkcgroup.com